

राजेश कोहली

महाप्रबंधक (टेक्नोलॉजी लाइसेंसिंग, जे.वी., एम. एंड ए.)
कॉर्पोरेट टेक्नोलॉजी प्रबंधन

Rajesh Kohli

General Manager (Technology Licensing, JV, M&A)
Corporate Technology Management

भारत हेवी इलेक्ट्रिकल्स लिमिटेड
Bharat Heavy Electricals Limited



Ref: AA/TL/0704

Date: 17.04.2018

Dear Sir/Madam,

Subject: Technology partners for manufacture of Insulated Gate Bipolar Transistor (IGBT) modules from Substrate (IGBT Chip on Direct Copper Bonded) to IGBT module encapsulation under a License and Technology Collaboration Agreement

Bharat Heavy Electricals Limited (BHEL), a Maharatna CPSE of GoI, is looking to enter into a License & Technology Collaboration Agreement with OEM of Insulated Gate Bipolar Transistor (IGBT) modules for use in traction, high power range Power Conditioning Units (PCUs), drives & other industrial applications.

In this regard, BHEL has floated Expression of Interest (Eoi) on BHEL's website www.bhel.com seeking response from OEMs of IGBT module who own the technology and would be prepared to discuss with BHEL regarding transfer of technology for IGBT module from Substrate (IGBT Chip on Direct Copper Bonded) to IGBT module encapsulation.

We seek your kind support in further circulation of the enclosed Eoi documents, to the companies engaged in this business so that BHEL can receive good response.

Thanking you,

Yours sincerely,

(Rajesh Kohli)